

Sentry Cyber

Company Intro

Sentry Cyber is an Australia-based cybersecurity consultancy founded by MSP veterans, Adrian & Anurag, who saw the limits of traditional IT support. After nearly two decades in the MSP space, the founders set out to address what others missed, especially for small and mid-sized businesses relying on Google Workspace (GWS), where advanced threats slip through the cracks too often.

They strive to help organizations stay secure and compliant without getting bogged down in technical complexity or endless IT workarounds. The team partners closely with SMBs to solve real-world security challenges and build lasting trust, so clients can focus on what matters most: growing their business. **Their mission is to make strong, user-friendly cybersecurity accessible for every organization, no matter their size or technical background.**

The Problem

Sentry Cyber serves small and mid-sized businesses that rely heavily on GWS. Over the past two years, these organizations saw **a sharp increase in phishing attacks, business email compromise, and new AI-driven threats that Google's built-in security simply couldn't catch.** "The filters just aren't great. We were seeing more spear phishing and targeted attacks, many designed to trick staff with convincing language, images, or QR codes," explains Adrian, Sentry Cyber's founder.

To compensate, **Sentry Cyber often had to implement costly and complicated workarounds.** Clients were advised to upgrade to higher GWS license tiers or use tools like Chrome authentication extensions, then manage access by device or location. These measures were disruptive, leading to complaints from users who needed to travel or work remotely, and still didn't fully solve the problem. For Adrian and his team, this approach was inefficient and unsustainable.

The Solution

Sentry Cyber spent months rigorously testing more than ten different security vendors. Most solutions fell short—either lacking true GWS integration, offering generic training, or failing to keep up with modern, targeted advanced phishing threats. **IRONSCALES stood out for its direct Gmail integration, real-time inbox-level protection, and phishing simulation campaigns specifically built for GWS environments.** IRONSCALES delivered what Sentry Cyber needed: a platform that combines adaptive AI with human threat intelligence and automation. **"We saw value right away in how IRONSCALES learns from every inbox, analyzes real threats, and uses a community of experts to improve detection. There's no need for MX changes or constant license upgrades,"** Adrian notes.

Challenges

- **GWS filters missed advanced phishing.** QR codes, images, and spear phishing got through.
- **Workarounds were clunky and costly.** Extra tools, license upgrades, and device restrictions frustrated users.
- **Manual work drained the team.** Email threats took hours each week to manage.

Solution

- **Inbox-level protection for Gmail.** API integration with no MX changes or delays.
- **All-in-one platform.** Combined threat detection, training, and simulation.
- **Adaptive AI with human input.** Learned from every inbox and showed clear results.

Outcomes

- **Lower costs by 70%.** Clients avoided expensive upgrades and third-party tools.
- **Faster response.** Incidents dropped from hours to minutes per week.
- **Stronger protection.** Stopped phishing threats GWS missed (including image and QR threats)

Integrated phishing simulations and in-time user training simplified compliance and boosted client awareness, all within the same platform.

Onboarding new clients quickly became smooth and repeatable. Clients were surprised by how many threats IRONSCALES uncovered and blocked, and the clear reporting made the impact obvious. The team at Sentry Cyber has seen little to no threats getting through and, as a result, are no longer wasting time and money on manual workarounds. The inbox-level approach has been a simpler and stronger tactic to managing their email-based risk.



"With IRONSCALES, the threats just stop arriving. We're not upgrading licenses, we're not locking things down by device or region, and we're not spending hours on manual work anymore. Clients tell us they feel more secure and can finally focus on what matters."



Adrian Cosman-Jones
Co-Founder, Sentry Cyber

The Outcome

Clear, measurable results:

- Sentry Cyber's clients no longer needed to pay for costly license upgrades just to get better security.
- Time spent managing email incidents dropped dramatically. Manual license management and device restrictions became a thing of the past.
- Reporting from IRONSCALES gave clients full visibility into the number and type of threats being blocked. Clients could see that security was improving, not just being promised.
- IRONSCALES filtered out targeted phishing, spear phishing, and advanced threats, including those that used images or QR codes to bypass filters.
- Integrated phishing simulation and in-the-moment training made it easy to educate users, with no extra tools or steep learning curve.

These results have transformed how Sentry Cyber and their clients approach email security. They have replaced complex, manual processes with streamlined automation and gained a heightened level of email threat visibility. The reduction in cost, time, and risk means clients stay focused on their core business. They trust that advanced phishing and BEC threats are being proactively stopped, with no disruption, no wasted effort, and real protection where it counts.

Analytics



Cost savings

By moving away from expensive GWS Enterprise licenses and manual workarounds, Sentry Cyber's clients reduced their **security-related costs** by up to 70%.



Efficiency gains

Incident response went from hours to minutes per week, thanks to one-click automated remediation and unified reporting.



Threat reduction

Sentry Cyber saw a noticeable drop in successful phishing attacks and business email compromise incidents.



User engagement

Clients responded positively to clear reporting and dynamic training tools, leading to better security awareness across all user groups.

"We love working with the IRONSCALES team and have made this platform a core part of what we offer our clients. It just works, and our clients notice the difference right away."

Adrian Cosman-Jones
Co-Founder, Sentry Cyber

Learn more about Sentry Cyber at sentry.cy



Learn how working with IRONSCALES makes us Safer Together.

[Learn More ↗](#)

Everything is just a click away, from initial installation to threat identification and removal.

